PSY 120 Revised: Fall 2017

Virginia Western Community College PSY 120 Human Relations

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None

Course Description

Introduces the theory and practice of effective human relations. Increases understanding of self and others and interpersonal skills needed to be competent and cooperative communicator.

Semester Credits: 3 Lecture Hours: 3

Required Materials

- 1. Textbook
- 2. Internet access
- 3. Blackboard

Textbook:

Adler, R. B., & Proctor, R. F. (2011). *Looking Out/Looking In* (15th Edition). Boston, MA: Wadsworth. ISBN: 978-1-305-94065-9.

Other Required Materials:

None

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Course Outcomes

At the completion of this course, the student should be able to:

- Identify the principles of communication.
- Determine the principles of self-concept and how the self-concept influences communication.
- Identify elements of the perception process.
- Define the relationship between emotions and communication.
- Demonstrate the symbolic nature of language.
- List the characteristics of nonverbal communication.
- Cite the characteristics of the listening process.
- Compare the various stages of interpersonal relationships.
- Classify individual conflict styles, as well as conflict management.

Topical Description

1	Interpersonal relationships	
2	Communication and Identity	
3	Perception in communication	
4	Emotions: Thinking, feeling, acting	
5	Language barriers and bridges	
6	Nonverbal Communication	
7	Listening	
8	Communication and Relational Dynamics	
9	Improving Communication Climates	
10	Managing Interpersonal Conflicts	

Notes to Instructors

None